



National Institute for  
Health Research

NIHR's role in supporting research and innovation for SMEs:

# Access to Expertise

Clare Woods

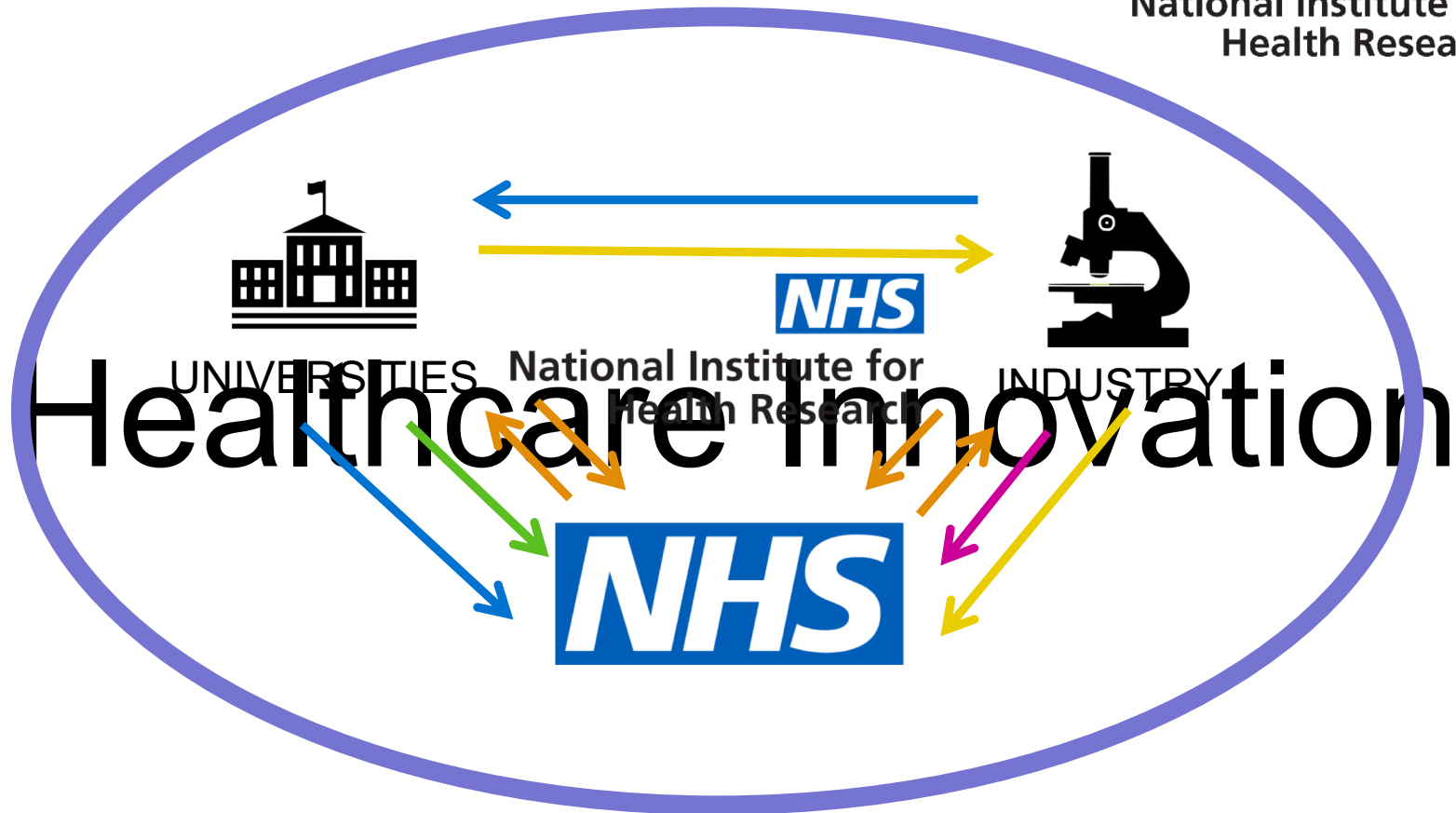
NIHR Business Development Manager



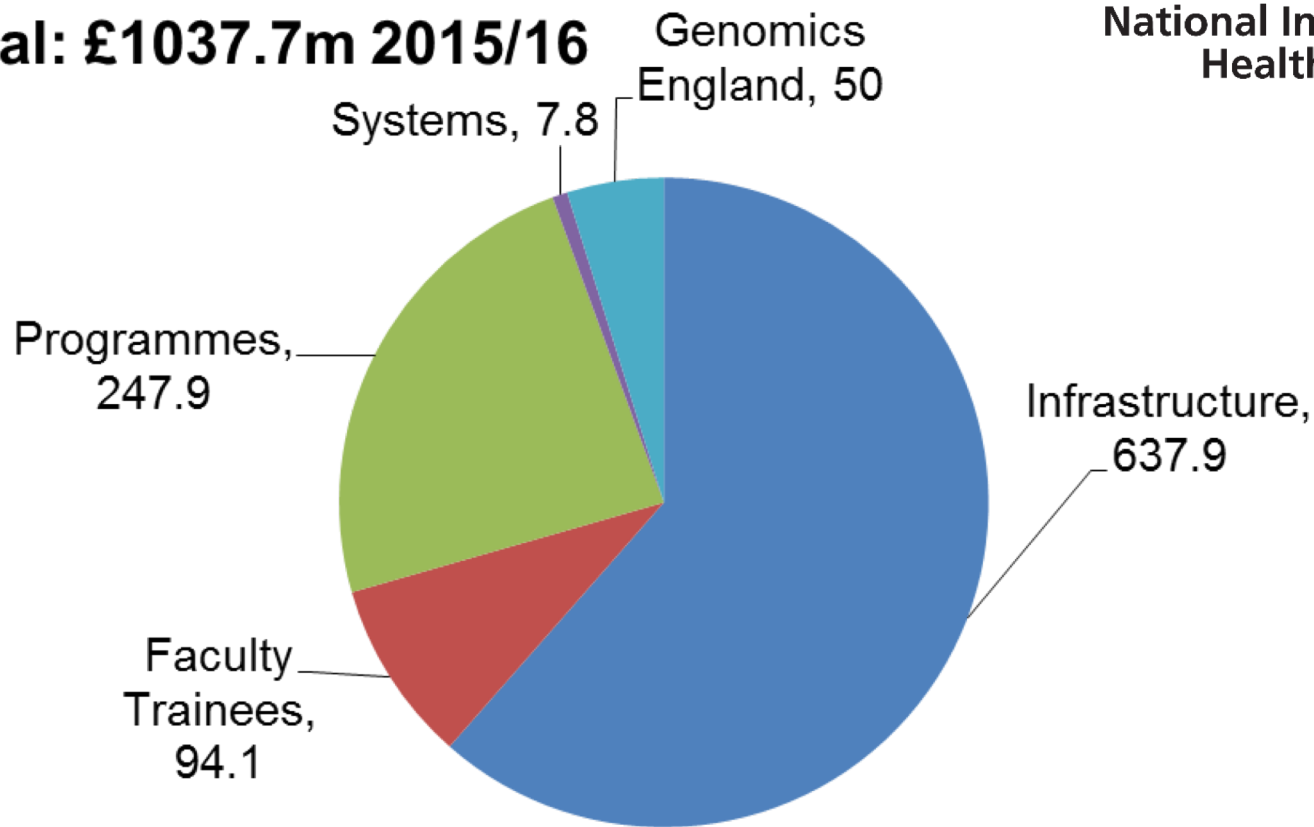
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[@clarelucywoods](https://twitter.com/clarelucywoods) | [@NIHR\\_INDUSTRY](https://twitter.com/NIHR_INDUSTRY)



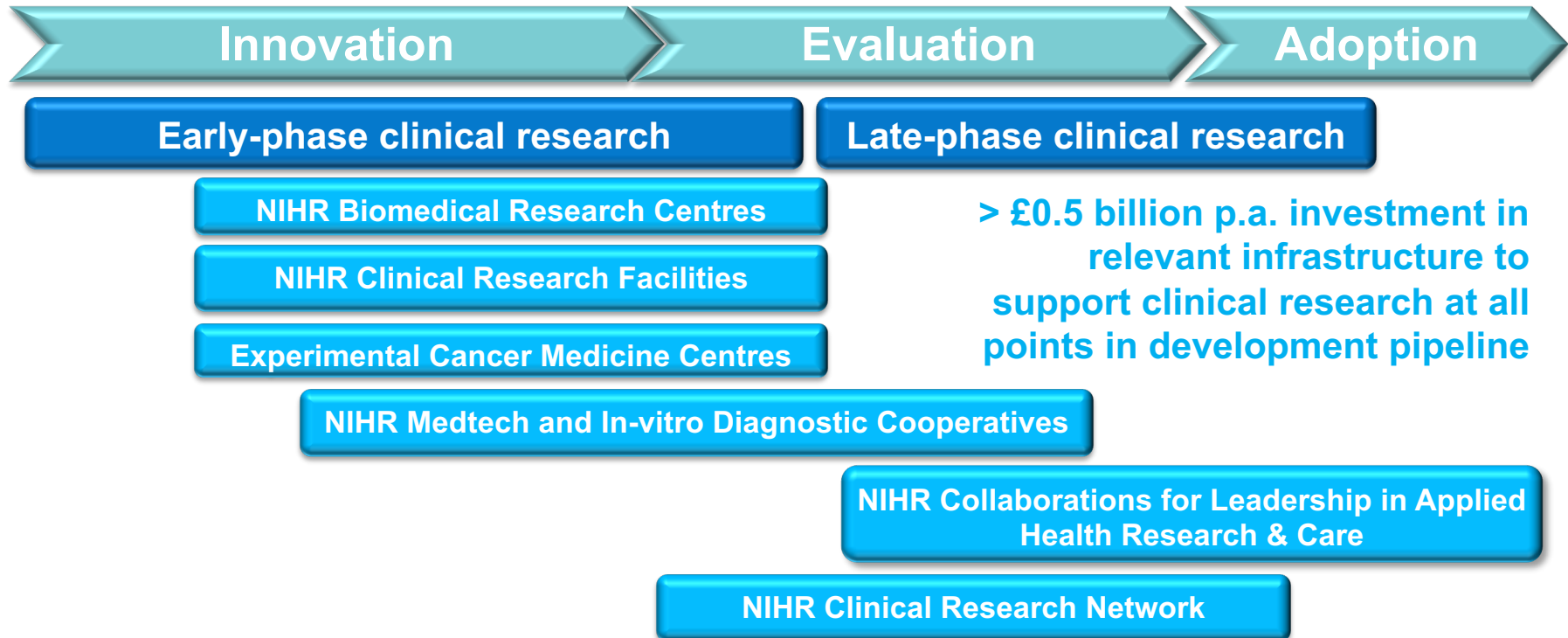
**Total: £1037.7m 2015/16**



# NIHR Research Infrastructure



National Institute for  
Health Research



Support to set up and  
deliver trials in the NHS



Access to expertise and  
facilities



Funding for research



# NIHR Services for Innovation

# Access to Expertise

## Open door to industry

**SMEs are small** and may have little capacity for building networks of investigators and KOLs

**NIHR offers a SIGNPOSTING SERVICE**

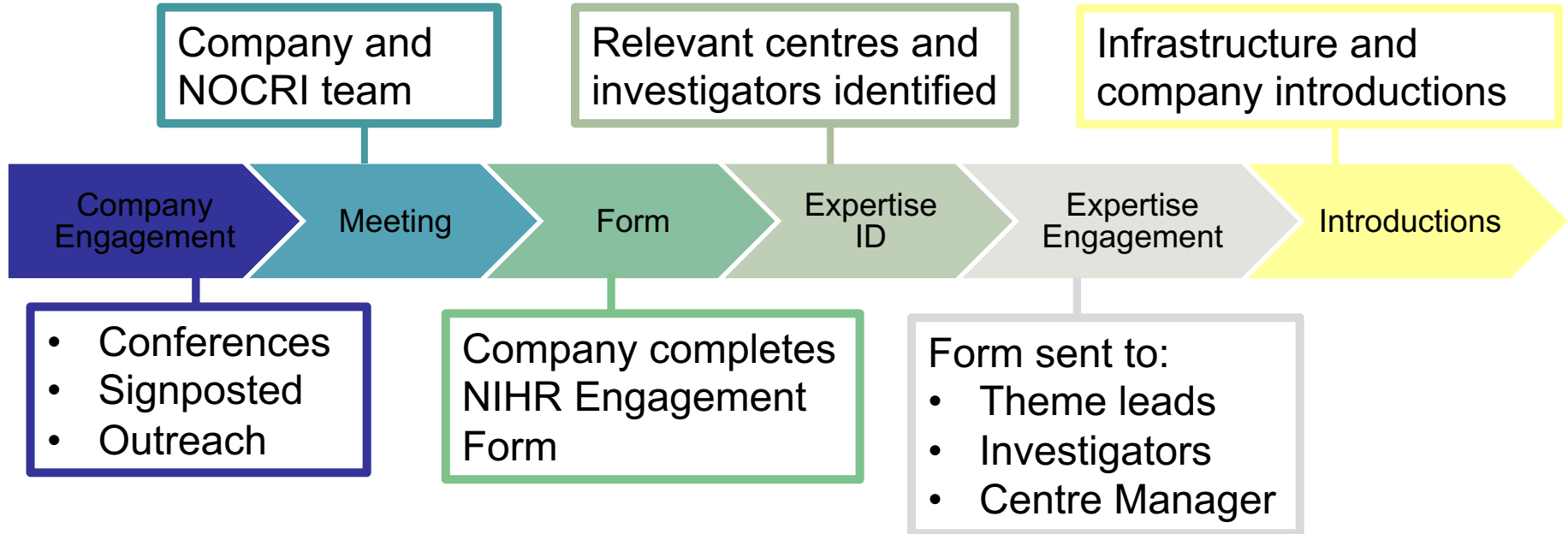
Service is **simple** and **free of charge**

Companies must complete a form at:

[nihr.ac.uk/4industry](https://www.nihr.ac.uk/4industry)



# Signposting Process



# NIHR Engagement Form



National Institute for  
Health Research

[www.nihr.ac.uk/4industry](http://www.nihr.ac.uk/4industry)

## NIHR Engagement Form

### NIHR Signposting Service

If you have any additional documents which you would like send out alongside the form, such as slide decks, product descriptions, research proposals, press releases, patents or previous publications, please email them to [signposting@nihr.ac.uk](mailto:signposting@nihr.ac.uk).

Name of product to be evaluated:

Your answer

Product sector:

Please tick all that apply.

- Medtech
- Pharmaceutical
- Digital Health
- Biotech
- Informatics
- Imaging
- In Vitro Diagnostics



# Signposting Team



National Institute for  
Health Research



Clare Woods  
*Business Development  
Manager*  
**-Medtech**  
**-Digital**  
**- IVDs**



Anjna Rising  
*Senior Business  
Development Manager*  
**- CROs**  
**- Imaging**



Silvana Rosic  
*Research Collaboration  
Manager*  
**- Advanced  
Therapies**  
**- Mental Health**  
**- Diet &  
Lifestyle**



Ivana Poparic  
*Research Collaboration  
Manager*  
**- Respiratory**  
**- Dementia**  
**- Cancer**



Shanae Dennis  
*Research Collaboration  
Manager*  
**- Joint**  
**- Cardiovascular**

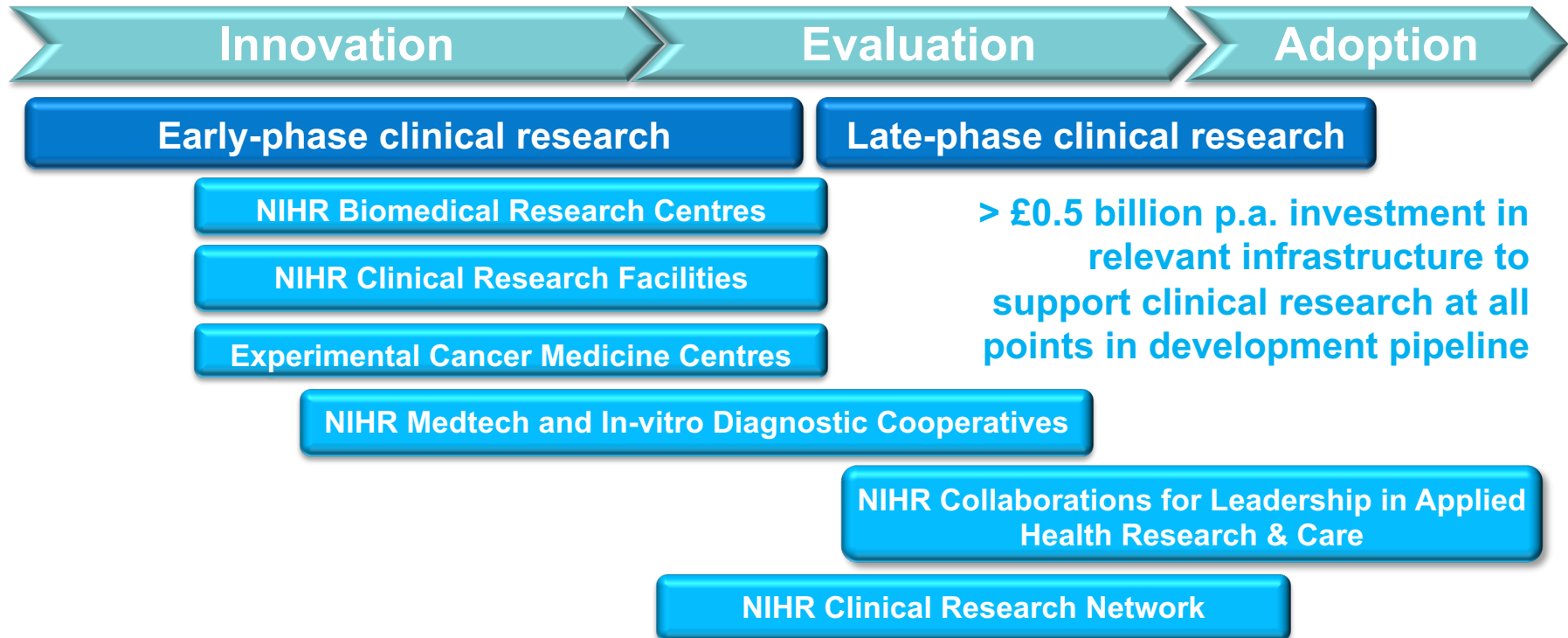


Jelena Pölajeva  
*Business Analyst*  
**- Pharma**  
**- Biotech**

# NIHR Research Infrastructure



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# NIHR MedTech and In Vitro Diagnostic Co-operatives (MICs)



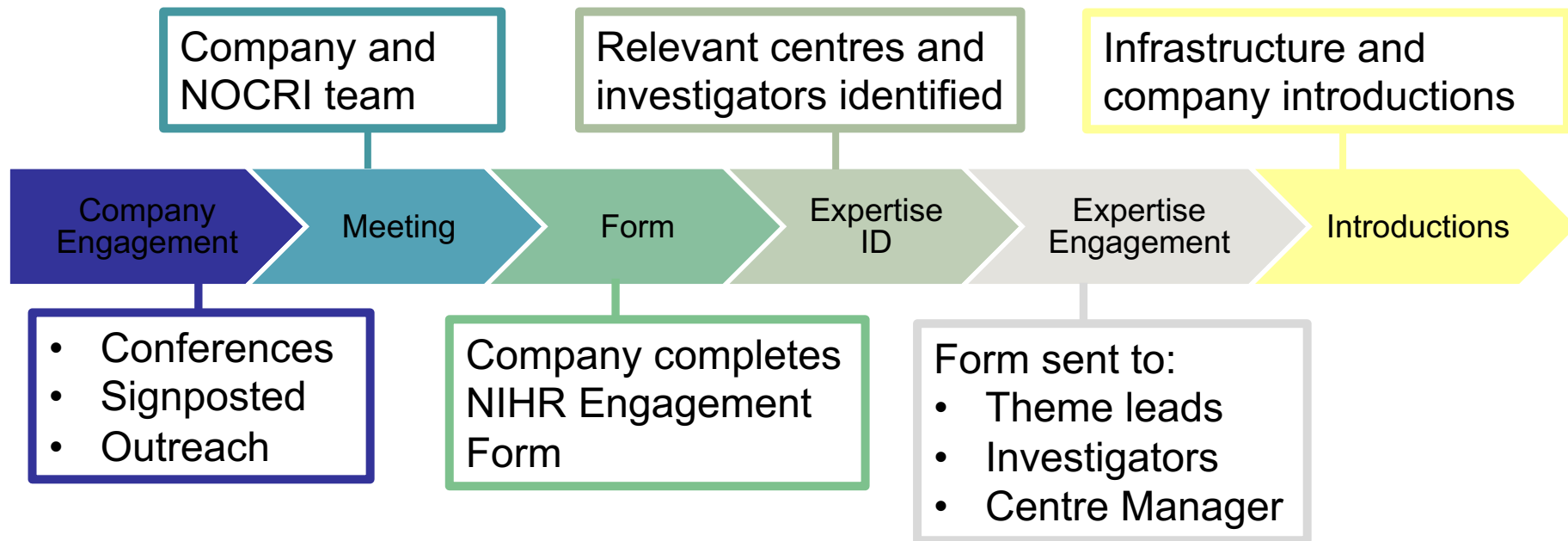
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- **Development and evaluation of IVDs, medical devices and digital technologies**
  - Pilot studies, technology evaluations, trials, health economics, product development, patient involvement, workshops, usability testing, proof of concept, human factors
- **Expertise**
  - Clinical, academic, care pathway, regulatory, funding, market landscape, statistics, health economics, product design



*VR technology  
developed in  
collaboration with  
D4D MIC*

# Signposting Process




# Support to Deliver Trials

- Clinical Research Network (CRN) provide the **Study Support**
- You should use this service if you have.....

- Secured funding
- Developed a protocol

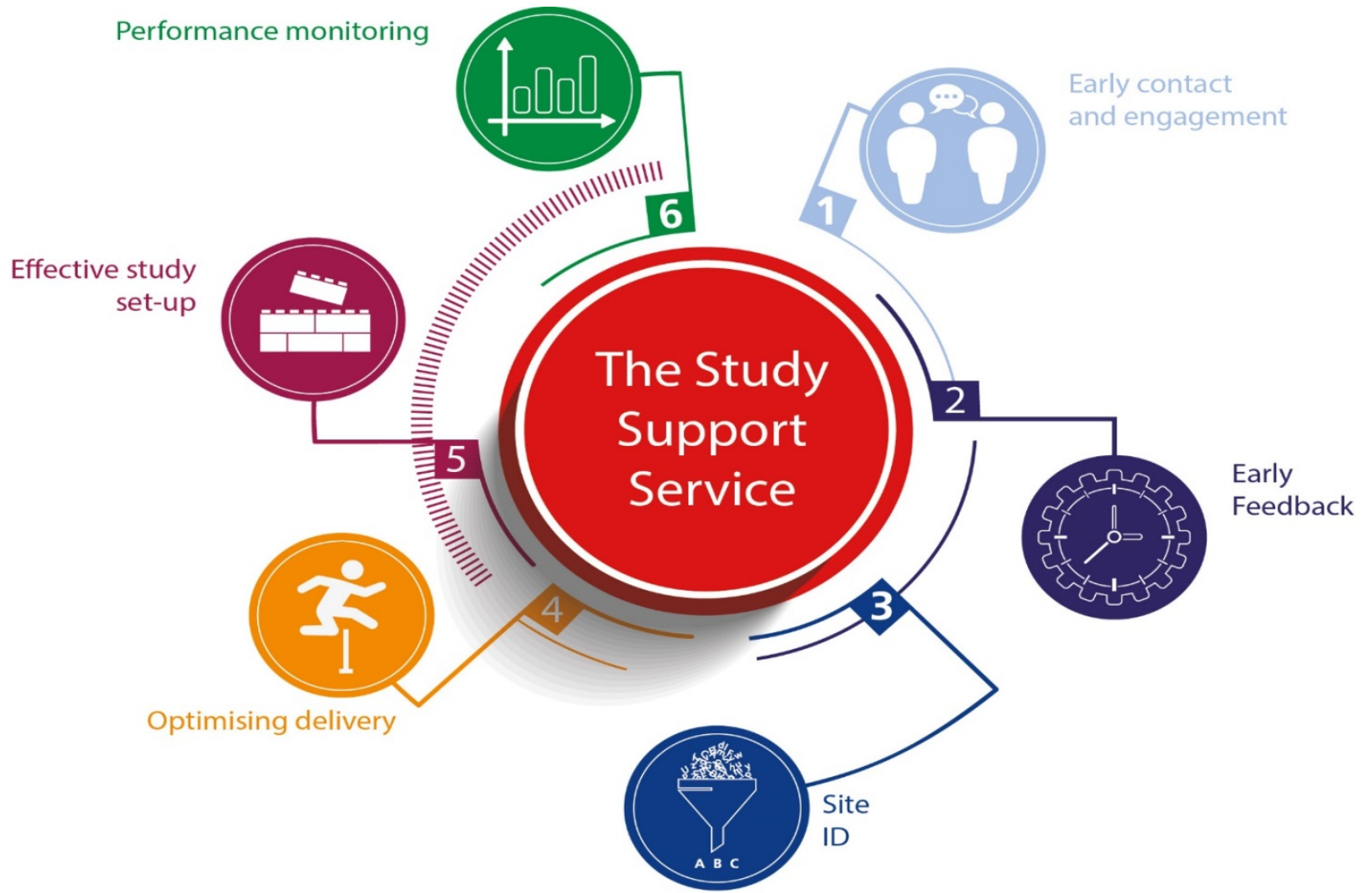
**AND**

**– Want to deliver research in the NHS**



If you don't have this, we can help you get it through the funding programmes!

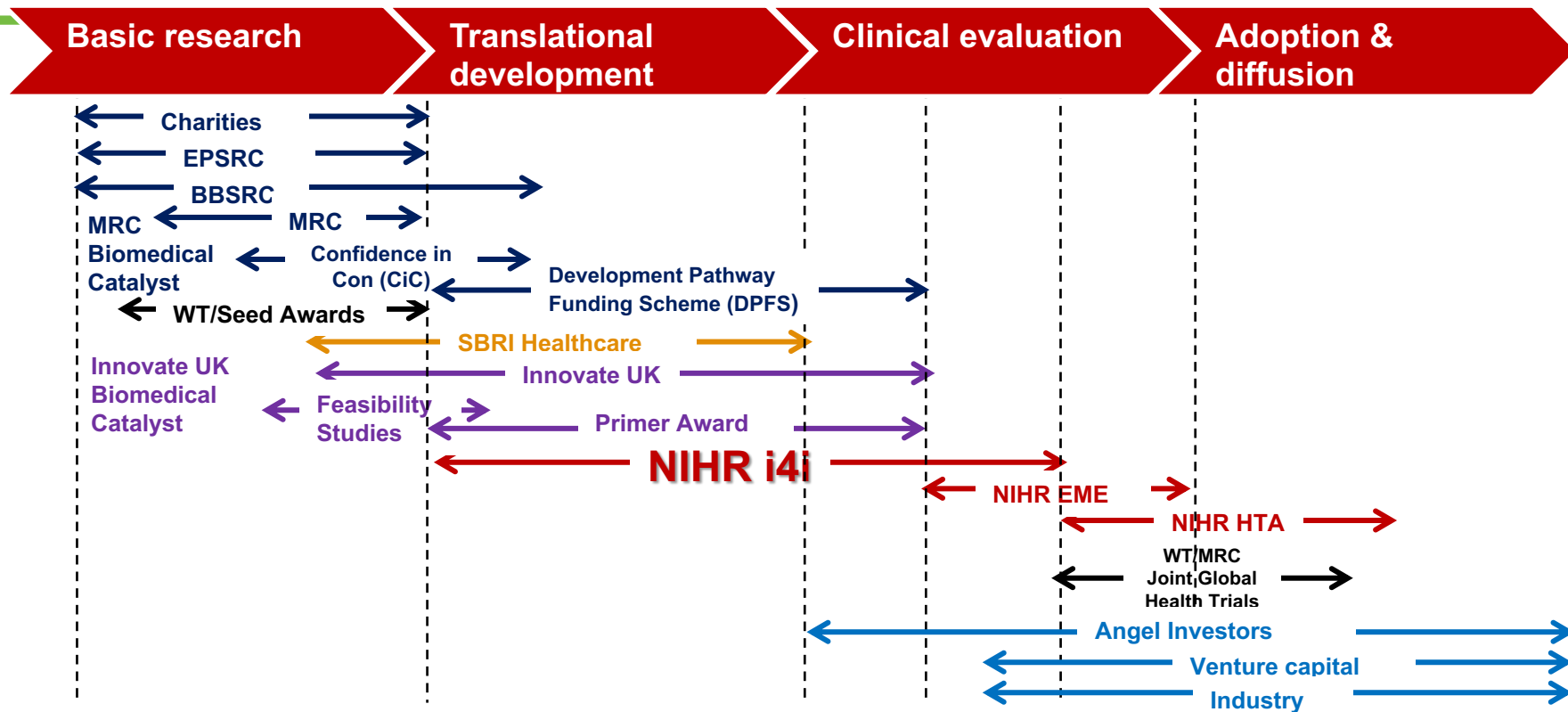
If you don't have this, we can help you get it through the signposting service!





# Funding for research

# Medtech funding landscape





Support to set up and  
deliver trials in the NHS



Access to expertise and  
facilities



Funding for research



# NIHR Services for Innovation



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# Get in touch!

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